



**Most recommended Aviation Maintenance Software by
A&P Technicians for over 25 years**

OVERVIEW DECK

OUR MISSION

Empower aviation
maintenance teams with
approachable solutions
that drive change.

The EBIS Origin Story

EBIS is born to solve aircraft maintenance shop challenges

EBIS was created by Eric Baal and Michael Lentini to tackle unsolved challenges with running a compliant FBO maintenance shop.



EBIS gets acquired by Tronair

Tronair, a leading manufacturer of GSE equipment, backs EBIS with critical support infrastructure and guidance.



1999



2005

EBIS launches product for GSE maintenance & asset management

Southwest Airlines and other major commercial airlines and service providers begin using EBIS to manage Ground Support Equipment maintenance

2017



2021

EBIS moves to the cloud and expands its customer success team

With over 300+ aviation maintenance shops adopting the software, EBIS gets rewritten on the latest cloud-based technology and grows its customer success team to enable best-in-class implementation and support.

OUR PHILOSOPHY

Build flexible, easy-to-use software from the shop floor up to best improve business outcomes.

Our Solutions



Aircraft Maintenance Software

for General Aviation A&P Shops, Certified Repair Stations & Factory Service Centers



Enterprise GSE Asset Management (EAM) Solutions

for Commercial Airlines & Ground Handlers



EBIS for Aircraft Maintenance Management

Key Highlights



**Serve over 250 customers across
the globe**



**Designed with the latest
technology used by major tech
companies**



**Flexible & easy-to-use solution
with specific features built for
Part 145 Repair Stations**



**Most recommended Aviation
Maintenance Software by A&P
Technicians for over 23 years**

Notable Customers

OEM Service Centers



Charter Operations & Jet Centers

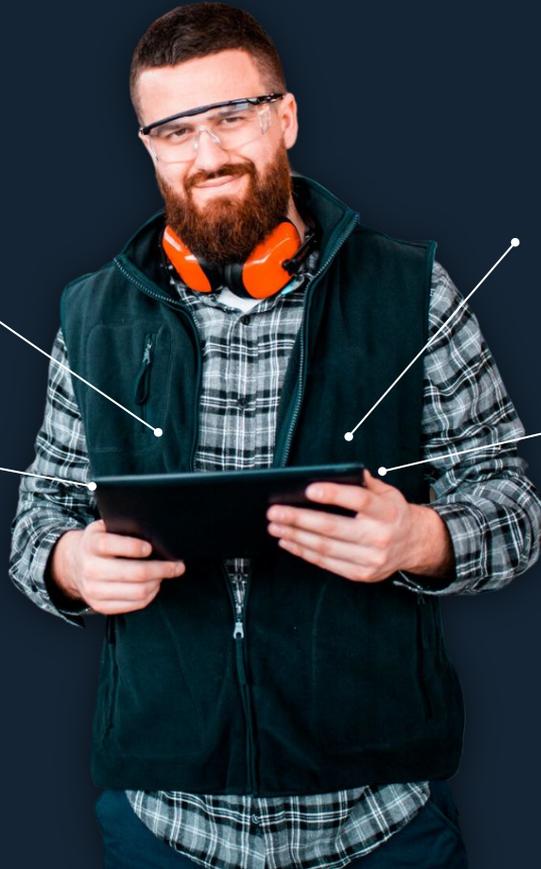


Part 145 Repair Stations & A&P Repair Shops



Key Features & Benefits

A Mobile, Technician-First Approach



Start & stop timers



Best-in-class, easy-to-use
mobile interface



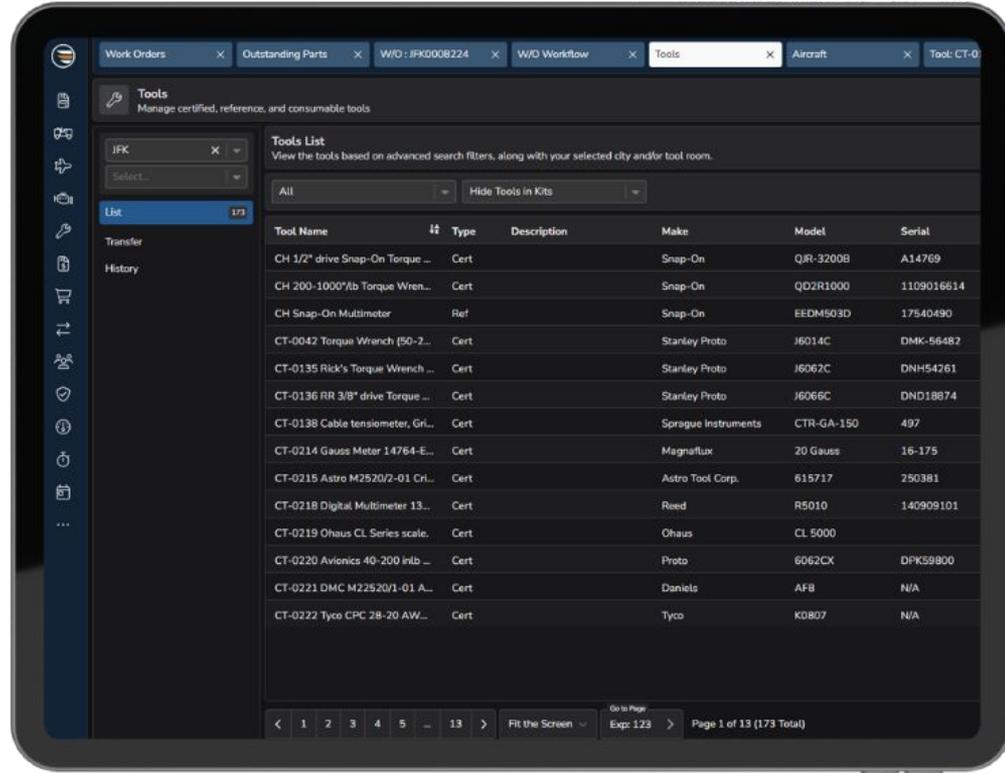
Stored corrective
actions



Mobile media uploads

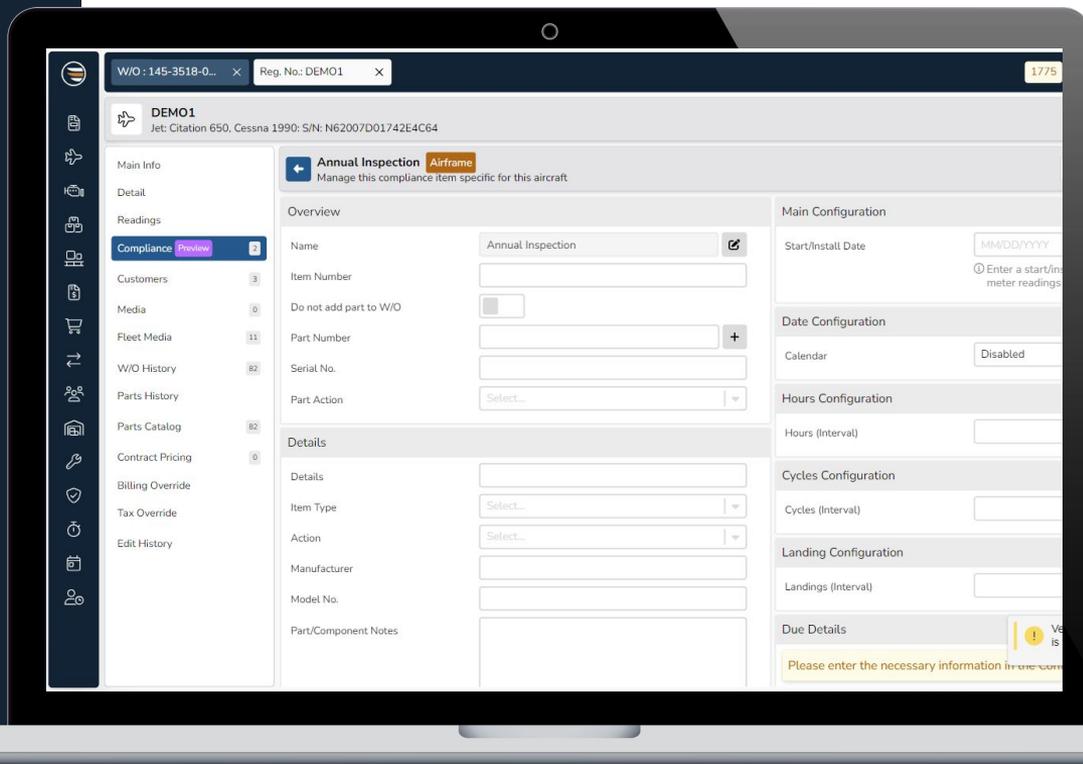
Key Features

- Easy-to-use Mobile Web
- Self-training
- Work Orders
- Purchase Orders
- Customers & Aircraft
- Master Parts
- Vendors
- Kanban Board
- Repair Orders: FAA/
8130/EASA/CASA
- Automatic Reporting
- Parts Catalogs
- Import/Config Tool
- Parts Matrix
- Fleet Configuration
- Custom Work Orders
- Certifications
- Part Cores
- Tools
- Compliance
- Technician Activity
- Scheduler
- Time Clock
- Customer / Aircraft Based Discounts
- Customizable User Profiles
- Full Comprehensive Edit History
- Labor Kits
- External API
- Over-the-Counter
- Advanced W/O Item Sign Offs
- Work Order Warranty Billing
- Quickbooks Online Integration



Standardize Compliance

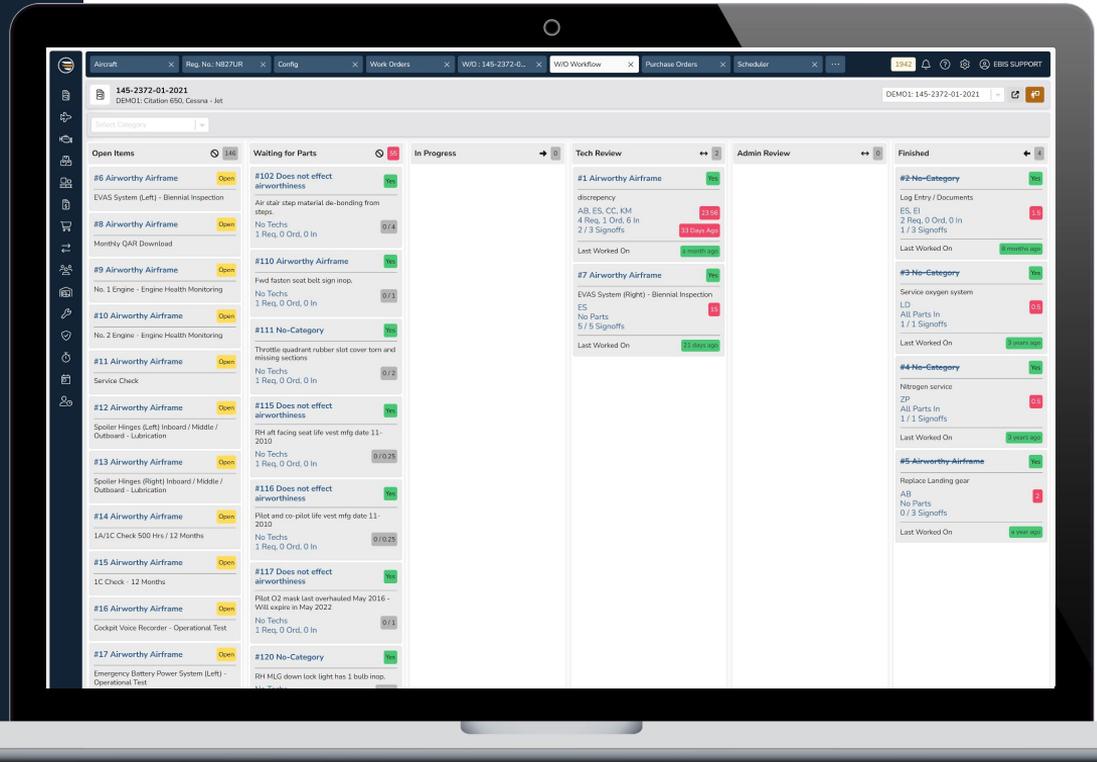
Create and manage compliance items with types like Aircraft, Engine and Inspection by aircraft and add to related work orders.



KANBAN BOARDS

Streamline Workflows

Manage large work orders easily with visual Kanban boards that make prioritizing and ordering work a breeze.



Uncover Key Insights

- Unscheduled maintenance
- Parts spend
- WIP reporting
- Work order completion rates
- Asset operation costs
- Manufacturer asset performance
- Technician performance

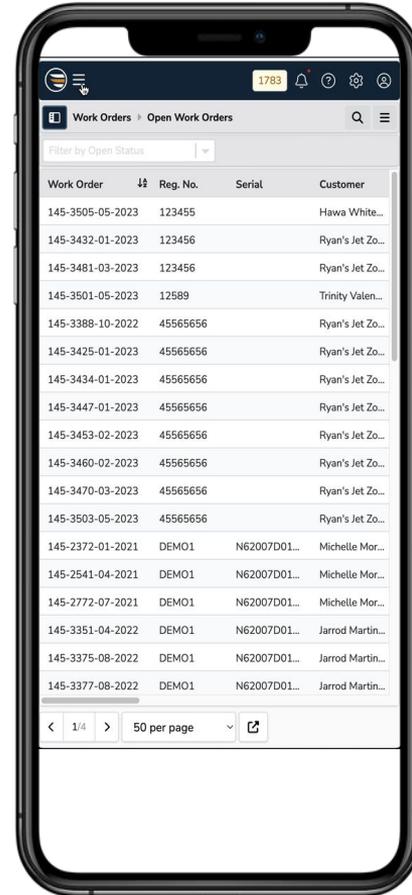


TECH EFFICIENCY

Simplify Tech Actions

Make it simple for technicians to enter data, track time and more with an easy-to-use mobile interface.

- Start & stop timers
- Stored corrective actions
- Mobile photo uploads



Visualize Parts Status

Create and manage compliance items with types like Aircraft, Engine and Inspection by aircraft and add to related work orders.

#	Discrepancy	Category	Part Number	Description	Qty Needed	Qty Used	Price Ea.	Ship In	Ship Out	Status	PID	Eta	Order Notes
	SB TFE731-72...	Avionics	MC-2711	Actuator	1.00	1.00	43.75	0.00	0.00	Sufficed			
	SB TFE731-72...	Avionics	MC-2711	Actuator	3.00	3.00	43.75	0.00	0.00	Sufficed	145-6198		
	SB TFE731-72...	Outside Labor...	MC-2711	Actuator	1.00	1.00	43.75	0.00	0.00	Sufficed			
	SB TFE731-72...	Outside Labor...	DS-1	DZUS rail, 1ft, 90 de...	13.00	0.00	20.60	0.00	0.00	PO - Order	145-6132		
	SB TFE731-72...	Outside Labor...	DS-1		1.00	0.00	75.00	0.00	0.00	PO - Open	145-6142		
	Broken Bonding...	Airworthy Airf...	1883		1.00	0.00	1.70	0.00	0.00	Requested			
	Broken Bonding...	Airworthy Airf...	1883		1.00	0.00	1.70	0.00	0.00	Requested			
	Broken Bonding...	Airworthy Airf...	754622-4		1.00	0.00	2,510.00	0.00	0.00	Requested			
	Oxygen Pressur...	Airworthy Airf...	02		1.00	0.00	42.88	0.00	0.00	Requested			
	Air start stop ma...	Does not effec...	3M SCOOTCH-WE-		1.00	0.00	0.00	0.00	0.00	Requested			
	Fuel facian seat...	Airworthy Airf...	6838		6.00	0.00	1.10	0.00	0.00	Requested			
	Theotis quadra...	Airworthy Airf...	6215020-20		1.00	0.00	0.00	0.00	0.00	Requested			
	RH aft facing se...	Does not effec...	P073E110SP		1.00	0.00	83.95	0.00	0.00	Requested			
	Pilot and co-pilo...	Does not effec...	P072E110SP		2.00	0.00	83.95	0.00	0.00	Requested			
	Pilot O2 mask la...	Does not effec...	MC10-16-101		1.00	0.00	2,795.11	0.00	0.00	Requested			
	RH M/G down L...	Airworthy Airf...	327		2.00	0.00	1.74	0.00	0.00	Requested			
	Pilot & co-pilot...	Airworthy Airf...	1H61001B		2.00	0.00	3.18	0.00	0.00	Requested			
	Magnetic compas...	Airworthy Airf...	327		1.00	0.00	1.74	0.00	0.00	Requested			
	RH wing aft nav...	Airworthy Airf...	1883		1.00	0.00	1.70	0.00	0.00	Requested			
	LH wing aft nav...	Airworthy Airf...	1883		1.00	0.00	1.70	0.00	0.00	Requested			
	LH wing emer li...	Airworthy Airf...	720798-24		1.00	0.00	25.00	0.00	0.00	Requested			
	LH wing emer li...	Airworthy Airf...	356		1.00	0.00	3.66	0.00	0.00	Requested			
	Emer arm annun...	Airworthy Airf...	6838		1.00	0.00	1.10	0.00	0.00	Requested			
	Grid recog light L...	Airworthy Airf...	3011		1.00	0.00	1.06	0.00	0.00	Requested			
	Missing portabl...	Does not effec...	5500.MGWFF23...		1.00	0.00	0.00	0.00	0.00	Requested			
	Missing map etc...	Does not effec...	4812364-B		1.00	0.00	0.02	0.00	0.00	Requested			
	RH loading edg...	Airworthy Airf...	CS3204D2KIT		1.00	0.00	24.00	0.00	0.00	Requested			

BILLING MANAGEMENT

Detailed Invoices

Comprehensive invoices that display all the necessary configured detail.

- Limit back-and-forth with customers
- Use advanced options to control what gets displayed

Customer Invoice: 145-3540-07-2023 Printed by EBIS | EBIScloud.com (Pg. 1 / 8)

 **EBIS Demo - 145 Repair** Date: 08-02-2023
Reg. No.: 1258
Bill to: Denael Washington

FAA Cert: EBIS4074
1 Air Cargo Pkwy E
Swanton, OH 43558
Phone: 419-555-1212
www.ebiscloud.com

Item: 1-Airworthy Airframe

Discrepancy	Hours	Subtotal
	3.00	\$300.00

Corrective Action
B341105 Completed CALIBRATION TEST STANDBY ALTIMETER - INSPECTION DOCUMENT 43 IAW Cessna Citation 650 MM Ch. 34-11-03 Section C (Air Data Systems Check) Step (10). Operational Test was satisfactory. No Defects Noted.
Technician Summary
SUPPORT, EBIS (+3.00 Spec.)

Qty	Part Number	Description	Serial Number	Unit Price	Subtotal
1	MC-2711	Actuator		\$0.00	\$0.00

Item Summary Labor: \$300.00 Parts: \$0.00 Shipping: \$0.00 Outside Repair: \$0.00 Item Subtotal: \$300.00

Item: 2

Discrepancy	Hours	Subtotal
SB TFE731-72-5172 R5 NO. 1 ENGINE - TURBINE SECTION - HPT AND LPT BLADE HOUR TRACKING AND RECOMMENDED BLADE REPLACEMENT INTERVALS FOR TFE731-20, -40, -50, -60 SERIES ENGINE MODELS, SERVICE BULLETIN	0.20	\$20.00

Corrective Action
CATEGORY 2
*ATA Code: SB TFE731-72-5172 R5

Item Summary Labor: \$20.00 Parts: \$0.00 Shipping: \$0.00 Outside Repair: \$0.00 Item Subtotal: \$20.00

Item: 3

Discrepancy	Hours	Subtotal
SB TFE731-72-5172 R5 NO. 2 ENGINE - TURBINE SECTION - HPT AND LPT BLADE HOUR TRACKING AND RECOMMENDED BLADE REPLACEMENT INTERVALS FOR TFE731-20, -40, -50, -60 SERIES ENGINE MODELS, SERVICE BULLETIN	0.20	\$20.00

Corrective Action
CATEGORY 2
*ATA Code: SB TFE731-72-5172 R5

Item Summary Labor: \$20.00 Parts: \$0.00 Shipping: \$0.00 Outside Repair: \$0.00 Item Subtotal: \$20.00

Item: 4

Discrepancy	Hours	Subtotal
SB TFE731-72-5223 NO. 1 ENGINE - ENGINE - BYPASS SECTION - APPLY PROTECTIVE COATING TO THE AFT FLANGE OF THE COMPOSITE BYPASS DUCT, SERVICE BULLETIN	0.20	\$20.00

Corrective Action
CATEGORY 2
*ATA Code: SB TFE731-72-5223

Item Summary Labor: \$20.00 Parts: \$0.00 Shipping: \$0.00 Outside Repair: \$0.00 Item Subtotal: \$20.00

Item: 5

Discrepancy	Hours	Subtotal
SB TFE731-72-5223 NO. 2 ENGINE - ENGINE - BYPASS SECTION - APPLY PROTECTIVE COATING TO THE AFT FLANGE OF THE COMPOSITE BYPASS DUCT, SERVICE BULLETIN	0.20	\$20.00

Corrective Action
CATEGORY 2
*ATA Code: SB TFE731-72-5223

Item Summary Labor: \$20.00 Parts: \$0.00 Shipping: \$0.00 Outside Repair: \$0.00 Item Subtotal: \$20.00

Types of User Licenses

Advanced Access

Pay Per User Licenses

- Ideal for Advanced Access to Functionality in EBIS 5
- **Required for:**
 - System Administration
 - Data Imports & Exports
 - Creating & Managing Purchase Orders
 - Generating Quotes & Estimates
 - Pulling Reports for Payroll, Inventory, etc.
 - Billing & Finance
 - Over the Counter Sales
 - Warranty Claims & Cores
 - Submitting Support Tickets

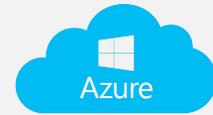
Tech Level

Free & Unlimited Licenses

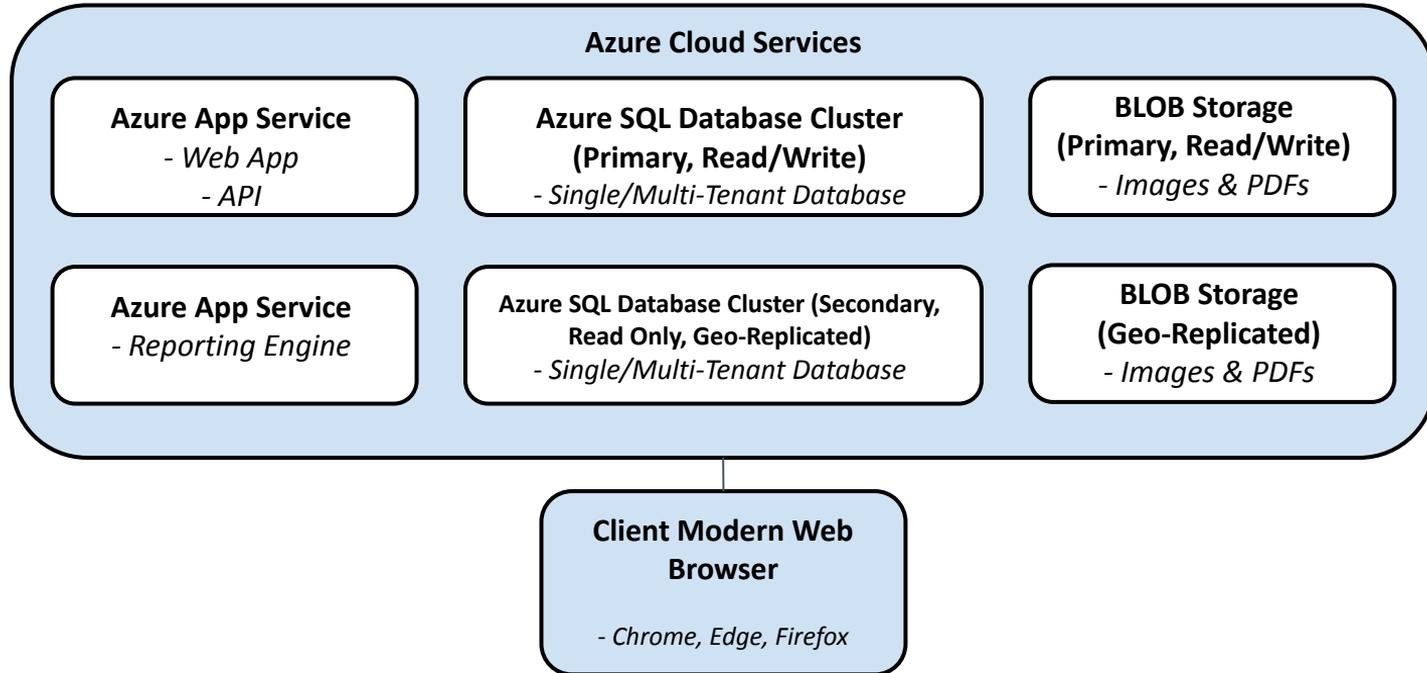
- Ideal for Technicians and Lead Mechanics
- Allows Users to:
 - Create Aircraft Based Work Orders
 - Add Items & Squawks
 - Request Parts, OSRs, Tools
 - Process Pull Tickets
 - Add/Edit Aircraft, Parts & Media
 - Run Invoices & Print Logbook Labels

Technology & Security

- Regionally hosted via Microsoft Azure Cloud
- Designed with the latest technology used by major tech companies
- Open API that allows you to get EBIS data to outside systems that you currently use in your day to day
- Computing systems on redundant servers
- Multiple Backups Daily
- Monitored 24/7 with System Down Support
- Web Browser and RDP connectivity
- Can be operated on both IOS and Android tablets and phones
- Can be operated on both Macs and PC's



EBIS 5 - Deployment Hosting Diagram



Support Options

Our goal is to offer a diverse and all-encompassing range of support choices, ensuring your ongoing success with EBIS.



Knowledgebase Articles

A repository of informative resources, providing detailed insights, solutions, and guidance on various topics.



Interactive Training

A self-guided and hands-on learning experience, leading users through a sequence of structured actions



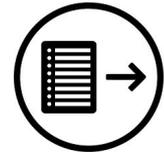
Training Sessions

Virtual, online learning experiences that enable participants to acquire knowledge.



Bi-Weekly User Group Sessions

Interactive gatherings where users come together to ask questions and receive answers about a particular topic.



In-Product Support Requests

Seek assistance, troubleshoot issues, or receive guidance from a dedicated support team.

EBIS 5 Onboarding Services

To ensure you and your team start out on the right footing, no factor is more important than ensuring EBIS 5 is deployed correctly with an effective, proven and process-driven implementation.

COMMON ISSUES WITHOUT ONBOARDING

- ✗ Delayed time to complete implementation
- ✗ Limited user familiarity of capabilities
- ✗ Inefficient workflows
- ✗ Missed use of features or functionality
- ✗ Internal team resistance to change
- ✗ Inconsistent user adoption

BENEFITS WITH ONBOARDING

- ✓ Dedicated onboarding specialist
- ✓ Faster time to value
- ✓ Maximize feature utilization
- ✓ Improve organization and user adoption
- ✓ Reduce internal support burden
- ✓ Smoother implementation process

"It was best for us to partner with your implementation team to get the best practices and the reasons why to configure the system a certain way..it allowed us to go live more quickly and efficiently than we would have otherwise."

Heritage Aviation, On-Site Onboarding

VIRTUAL ONBOARDING (Required)



Our virtual onboarding service includes expert guidance, and personalized support to ensure a successful implementation and empower you and your team to make the most of your investment in EBIS.



ON-SITE ONBOARDING (Optional)



Our on-site workshop brings together our experts, hands-on exercises, and a collaborative learning environment to ensure a transformative learning experience. Includes a deeper dive into system setup and configuration over virtual-only training.

EBIS Advantages

KEY ADVANTAGES	EBIS	OTHER SOLUTIONS
 Users & Licenses	Unlimited technicians (No charge for techs, only Advanced Access Users).	May charge for technicians or require a minimum number of concurrent users with subsequent price increases.
 Packages & Pricing	The PRO packages are all-inclusive of everything which includes anything that gets released on the roadmap at no additional cost.	Additional modules may require additional charges per concurrent user per month per module
 Features & Integrations	Feature-rich platform built with over 20 years of industry experience and feedback from customers. System is designed for scalability to accommodate small to mid-sized operations.	Other systems often lack ability to scale with your business or nickel-and-dime for each new added feature.
 Onboarding & Support	Support options include knowledgebase, interactive walkthroughs, support requests, dedicated onboarding team.	Other solutions either have limited support options or charge significant amounts for onboarding services.

Industry Partnerships & Associations

